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13 Fatal Errors Managers Make “Before we can start managing ourselves and others we must stop doing what doesn’t work and Steve Brown shows us how.”—Spencer Johnson, M.D., coauthor of *The New One Minute Manager* “Steve Brown is ‘right on’ with 13 Fatal Errors Managers Make. Simple and easy to read, but effective and practical in application.”—Zig Ziglar, author of *Zig Ziglar’s Secrets of Closing the Sale*

13 fatal errors managers make and how you can avoid them ... About 13 fatal errors managers make and how you can avoid them • Being a buddy, not a boss? • Never admitting that you are accountable? • Managing

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types ... “Thirteen Fatal Errors Managers Make.....And How You Can ... W. Steven Brown, the author of the book entitled 13 Fatal Errors Managers Make And How You Can Avoid Them, is the president of the Fortune Group which has been helping businesses to succeed and managers to manage. The author states that he has seen just about every kind of business situation. 13 FATAL ERRORS MANAGERS MAKE AND HOW YOU CAN AVOID THEM ... 13 Fatal Errors Managers Make Becoming an effective Manager. Business Creativity. Influence Thinking to Build Results. Employees Key Questions. Management Traps. Can I Succeed? Where is the Value to Me? Activity is Not the Key. Ineffective Management. Concentrate on Problems. Rather Than

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succeed and managers to manage. 13 Fatal Errors Managers Make and How You Can Avoid Them Thirteen Fatal Errors Managers Make 13 Fatal Errors Managers Make And How to Avoid Them, Steven R. Brown, Berkley Books, 1985. 13 FATAL ERRORS MANAGERS MAKE Refuse to accept personal accountability. Fail to develop people. Try to control results instead of influence thinking. Join the wrong crowd. Thirteen Fatal Errors Managers Make - Charles Warner 13 Fatal errors managers make As an athletic administrator we try to be efficient and not make mistakes. By doing so this will cut down the time we spend on an average day in the office. 13 Fatal Errors Managers Make Download - smallbusinesspdf Fatal Error #13: Try to Manipulate

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13 fatal errors managers make and how you can avoid them ...

- * Being a buddy, not a boss?
- * Never admitting that you are accountable?
- * Managing different people in the same way?
- * Failing to set common business goals?
- * Trying to control your people instead of influencing their thinking with enthusiasm?

These are just a few of the 13 fatal errors managers make. Errors that waste valuable time, money, and talent.

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